

## **Prof. Shlomo Hareli - Emotions as a source of social information – Social and Organizational Implications**

*Social Psychologist who is interested in social perception of emotions. Faculty member of the School of Business Administration at the University of Haifa where he serves as the head of the Laboratory for the Study of Social Perception of Emotions, as the head of the Research MBA program and as chair of the department's graduate students committee.*

Emotions provide important information to others. Among other things, about the state of the expresser of the emotion, as well as about the situation. In my talk, I will review evidence for the kind of information that the emotions of others provide to their observers. In this context, I will present evidence showing that observers are able to infer norms and standards relevant to a specific situation based on the emotions expressed by others. I will exemplify how emotion cycles, that is, emotions exchanged between people during social interaction, determine the perceived social power of expressers, and how emotions inform impressions formed about others during job interviews. Hand in hand with that, I will discuss one possible mechanism that enables observers to make sense of others' emotions and the role of context in this process. Finally, I will wrap up the presentation by discussing how the social perception of emotions shapes our social and organizational lives and what are in my view important questions that should be studied in future research.